

Unilever



Information Bulletin

Inside: Unilever after the recession

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November 1976 No. 327

Special Cttee. 'visits' UK

THE SPECIAL COMMITTEE officially "visited" the United Kingdom from November 1-4.

Members of the Committee are: Mr. D. A. Orr, Chairman of Unilever Limited; Mr. H. F. van den Hoven, Chairman of Unilever N.V.; and Mr. S. G. Sweetman, vice-chairman of Unilever Limited.

Their objective - as on similar "visits" to other countries - was to meet as many people as possible within the time available, and to see for themselves operations which are of particular interest or which are not often visited or considered in detail at Special Committee level.

Eleven companies or units were visited and there was a tour of Port Sunlight.

In addition the Special Committee had discussions with the National Management and the UK Committee about UK developments in general. They also had a meeting with a representative group of managers from all parts of the UK business.

UACI Board changes

MR. B. J. DALE, Chairman of Unamec Division, will shortly be joining the UAC International Board Committee. In the course of the next few months he will be handing over the major part of his executive responsibilities to other Board Members.

Mr. J. E. Sunderland will be appointed a director of UACI on December 7. He will retain responsibility for UAC Motors Division, and will in due course assume responsibility for Unamec Division.

Mr. J. Loudon, who since joining the Unilever Overseas Committee has remained a director of UAC International with no executive responsibilities, has decided to relinquish this appointment on December 7.

Third Quarter Results 1976

Directors: 'The most substantial improvement was in Europe'

SALES were 16 per cent above those of the 1975 third quarter, the directors of Unilever stated when they announced the results on November 17 for the third quarter and first nine months of 1976.

"About half of this increase was accounted for by volume gains," the statement continued. "While, in the first two quarters of 1976 comparisons were with the poor corresponding quarters of 1975, comparisons from now on will be with periods which showed increasingly improved figures."

"The most substantial improvement was in Europe where animal feeds, chemicals, detergents, and paper, plastics and packaging all did well. Edible fats also showed a good recovery."

"In the United Kingdom and the Netherlands the major meat companies are still suffering heavy losses and the quarter's results include substantial costs of further re-organisation of The Wall's Meat Company in the United Kingdom already announced."

Twentieth annual presentation of Unilever chemistry prizes

THE 20TH ANNUAL presentation of the Unilever Chemistry Prizes to ten students of chemistry and chemical engineering took place on November 4 at the Research Laboratory in Vlaardingen. To mark the anniversary all previous winners attended the ceremony.

"Outside Europe profits in total were about the same as in 1975: UAC International did particularly well."

"Much the greater part of earnings is in currencies other than sterling. Consequently the decline in sterling which accelerated during the quarter led to a substantial increase in results when expressed in sterling at the end-September exchange rates."

"Similarly the continued strength of the guilder against sterling and other weaker currencies, causes results expressed in guilders to be depressed by about 10 per cent."

Combined results figures overpage

Dividends declared

The Boards on November 17 also declared interim dividends in respect of 1976 on the Ordinary capitals at the following rates which are equivalent in value at the rate of exchange on November 17 in terms of the Equalisation Agreement between the two companies:

LIMITED	per 25p Ordinary share
	7.46p (1975: 5.24p)
N.V.	per Fl.20 Ordinary capital
	Fl.3.20 (1975: Fl.2.93)

Professor J. Boldingh, chairman of URL Vlaardingen/Duiven, opened the meeting.

Mr. K. H. Veldhuis, a Unilever director, Head of the Engineering and Organisation Divisions, presented the prizes of Fl.3,500, which are intended to encourage dedication to the study of chemistry in Dutch institutions of higher scientific education.

Addressing the audience, Mr. Veldhuis emphasized the point that a precondition for attaining successful practical results was close co-operation between research workers and technical engineers.

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Appointments

Australia

Mr. E. D. Good, general manager, Foods Services Division, Rosella Foods Pty Limited, Australia, will succeed Mr. I. Spence as managing director, Lipton Australia Limited, from December 1.

Belgium

Mr. J. E. Wiegiers, commercial officer, European Market Research Group, Rotterdam, will be in charge of Suma N.V., Brussels, in addition to his present responsibilities. Mr. G. T. J. Assenheim will, as Mr. Wiegiers' deputy, be responsible for the day-to-day operations of Suma N.V.

Brazil

Mr. M. L. P. Pinto E. Silva, marketing controller, Elida Division, Industrias Gessy Lever Ltda., Brazil, will be appointed project controller of the new Brazilian Elida Gibbs Factory from December 1.

Mr. R. G. F. Finn, marketing manager, Elida Gibbs Limited, UK, will succeed Mr. Pinto E. Silva as marketing controller on 1 January 1977.

France

Mr. J. Marcouly, assistant marketing member, Detergents Co-ordination, will succeed Mr. J. M. Willatts as marketing manager, Fabrics, Lever France, on December 1.

National Management

Mr. M. A. Coppelani, Corporate Planning and Development director Astra-Calvé, Paris, will be attached to the French National Management from January 1 to promote and co-ordinate external relations for the Unilever Group in France.

Germany

Mr. R. Audas, senior commercial officer, Unichema International Division in Germany, will be retiring at the end of December after nearly 38 years service with the business.

Malawi

Mr. J. P. Birchall, general technical manager, Lever Brothers Nigeria

Limited, has been appointed technical director, Lever Brothers (Malawi) Limited in succession to Mr. H. Pease.

The Netherlands

Mr. F. H. Offerhaus, marketing director, Bensdorp GmbH Vienna, has been appointed brands director Calvé-De Betuwe B.V. Delft from 17 January 1977. He succeeds Mr. J. Mortier, who has taken up an outside appointment as previously announced.

Nigeria

Mr. S.-O.R. Vannerus, marketing director, Sunlight Sweden, has been appointed marketing director, Lever Brothers Nigeria Limited in succession to Mr. M. O. Nash whose resignation was announced earlier in the year.

Sweden

Mr. J. M. Willatts, marketing manager, Fabrics, Lever France, will be appointed marketing director, Sunlight Sweden, in succession to Mr. S.-O. R. Vannerus. Mr. Willatts will take up his new position on December 1.

United Kingdom

European Market Research Group

Mr. B. C. Pymont, managing director Forecast, Research Bureau Limited, UK, has been appointed head of Continuous Research Division, London, European Market Research Group, in addition to his present responsibilities. Mr. D. S. Crossman, chairman Suma N.V., Belgium, has been appointed International Services Director, Continuous Research Division, London.

Lipton Limited

Mr. J. P. M. Watson, export director, Lipton Limited, has retired after 41 years' service. Mr. J. N. Perkins, tea director, Lipton Limited, will be retiring on December 31 after completing 42 years' service.

Mr. D. Charlton, assistant employee relations adviser, UK National Personnel Department, has been appointed group personnel manager from December 1.

Lipton (UK Division) Limited

Mr. A. Johnstone, managing director Lipton (UK Division) Limited, will be retiring on December 31 after 39 years' service. He will be succeeded by Mr. I. Spence, managing director, Lipton Australia Limited.

Overseas Committee

Mr. E. W. Laycock, secretary, Overseas Committee, will retire at the end of December after 40 years' service with the business.

Thames Board Mills Limited

Mr. C. L. D. Semple, previously business systems manager, Thames Board Mills Limited, has been appointed management services manager. Mr. P. L. Herring, formerly managing director of Mitcham Cardboards Limited, has been appointed Corporate Development Manager.

Zaire

Mr. J. Martin, technical manager, Indesa, Peru, has been appointed to succeed Mr. B. Bugel as technical director, Marsavco Zaire.

People

Lord Cole

Lord Cole, chairman of Unilever Limited from 1960-70, has been presented by the Advertising Association with its premier award, the Mackintosh Medal.

Mr. A. G. Howell

Mr. A. G. Howell, chief electrical engineer, Engineering Division, a past chairman of the Electrical Standards Institution Committee of the British Standards Institution, has now accepted the chairmanship of the Electrotechnical Committee of the B.S.I.

Lord Leverhulme

Lord Leverhulme has been elected a vice-president of the Liverpool School of Tropical Medicine.

Mr. W. V. Mitchell

Mr. W. V. Mitchell, technical director, Lever Brothers Limited, has been appointed a member of the medical advisory committee of the Health and Safety Commission.

Dr. J. A. Swift

Dr. J. A. Swift, manager of Hair Research Section at URL Isleworth, has received the 1975 Literature Award of the American Society of Cosmetic Chemists.

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